

Leadership Quotes  
From John Maxwell's *Leadership 101*

Leadership is influence.  
*-John Maxwell*

The will to succeed is important, but what's more important is the will to prepare.  
*-Bobby Knight*

One of the tests of leadership is the ability to recognize a problem before it becomes an emergency.

*-Arnold Glasow*

The only place success come before work is in the dictionary.

*-Donald Kendall (Chairman of Pepsi Co.)*

Here lies a man who knew how to enlist the service of better men than himself.

*-Andrew Carnegie's tombstone*

Don't spend a \$1.00's worth of time on a \$.10 decision.

*-Unknown*

Nothing gives one person so much advantage over another as to remain always cool and unruffled under all circumstances.

*-Thomas Jefferson*

There are two ways to raise the level of leadership in your organization: (1) train them and (2) trade them.

*-John Maxwell*

You can't build a reputation on what you're going to do.

*-Henry Ford*

People do not follow programs, but leaders who inspire them.

*-John White*

A leader who develops people, ADDS - - a leader who develops leaders ,  
MULTIPLIES.

*-John Maxwell*

Leadership: The art of getting someone else to do something you want done  
because he wants to do it.

*-Dwight Eisenhower*

A good leader is a guy who can step on your shoes without messing up your  
shine.

*-Unknown*

Be a yardstick of quality. Some people aren't used to an environment where  
excellence is expected.

*-Stephen Jobs*

People and rubber bands have one thing in common: they must be stretched  
to be effective.

*-John Maxwell*

When you get right down to it, one of the most important tasks of a leader is to eliminate his people's excuse for failure.

*-Robert Townsend*

Good leaders must first become good servants.

*-Robert Greenleaf*

Being in power is like being a lady. If you have to tell people you are, you aren't.

*-Margaret Thatcher*

You're only as good as the people you hire.

*-Ray Kroc*

A leader is a dealer in hope.

*-Napoleon Bonaparte*

No man will make a great leader who wants to do it all himself, or to get all the credit for doing it.

*-Andrew Carnegie*

The most pathetic person in the world is someone who has sight but no vision.

*-Helen Keller*

If a man knows not what harbor he seeks, any wind is the right wind.

*-Seneca*

It is only as we develop others that we permanently succeed.

*-Harvey Firestone*

When the best leader's work is done the people say, "We did it ourselves."

*-Lao-Tsu*

The essence of leadership is a vision you articulate clearly and forcefully on every occasion. You can't blow an uncertain trumpet.

*-Theodore Hesburgh*

Leaders get out in front and stay there by raising the standards by which they judge themselves - and by which they are willing to be judged.

*-Fred Smith*

Vision is the art of seeing things invisible.

*-Jonathan Swift*

A desk is a dangerous place from which to watch the world.

*-John le Carre*

The first rule of winning: Don't beat yourself.

*-Football Adage*

People buy into the leader before they buy into the vision.

*-John Maxwell*

If you see a snake, just kill it. Don't appoint a committee on snakes.

*-Ross Perot*